

23rd of April 2009

IS IT VERY IPPORTANT FOR RUSSIA TO HAVE OWN DIGITAL CONTENT DEVELOPMENT STRATEGY?

DIGITAL RUSSIAN CONTENT

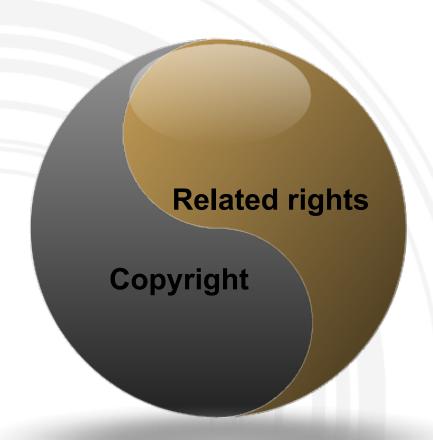
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LEGAL SUBSTANCE OF DIGITAL CONTENT



MAIN CONSTITUENTS OF DIGITAL CONTENT LEGALITY

- Copyright of authors and their heirs.
- Copyright of other rights holders (e.g. music publishers).



- Related rights of performers and producers of sound recordings.
- Broadcasters related rights.

ILLEGAL DIGITAL CONTENT

DIGITAL CONTENT



You must have all 100% shares of Copyright & all 100% shares of Related tights

Section 1229 Part IV of the Russian Civil Code

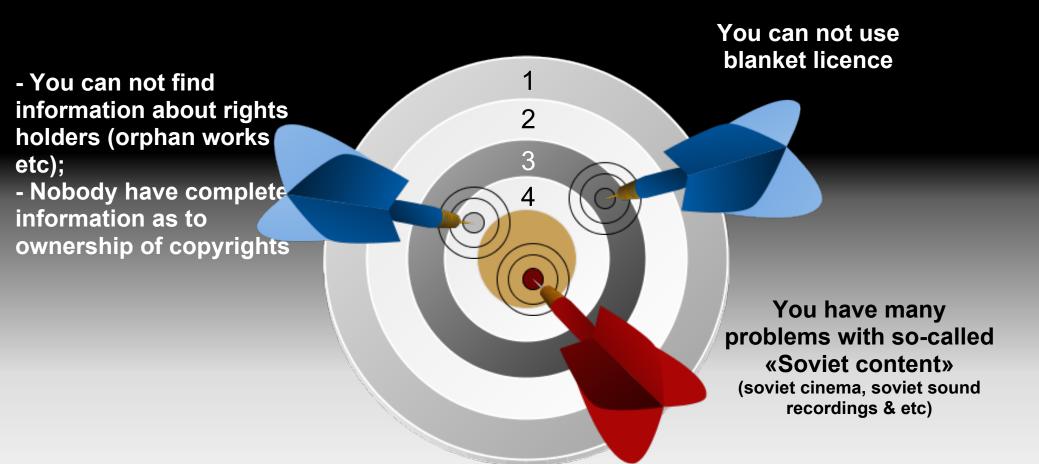
- «The other persons can't use ... the result of intellectual activity ...without the rights holder's consent ...»
- «Using original work of authorship
 ... (including its using in ways
 provided by this code), is illegal and
 entail liability under this code and
 other acts if such using take place
 without rights holder's consent...»

HOW DIGITAL CONTENT SHALL BE MADE LEGALLY?

IN ORDER «CLEARENCE» COPYRIGHT & RELATED RIGHTS



WHY TRANSACTION COSTS EXCEED THE VALUE OF COPYRIGHT TO USERS IN DIGITAL ENVIRONMENT?



There is currently a significant information deficit with respect to the identification of copyright ownership in Russia

CONTEMPORARY RUSSIAN LAW & "CLEARENCE" COPYRIGHT & RELATED RIGHTS IN DIGITAL ENVIRONMENT



THE TRANSITION TO DIGITAL TELEVISION IN RUSSIA, ON SAMPLE

TV CONTENT

Two different kinds of TV Content



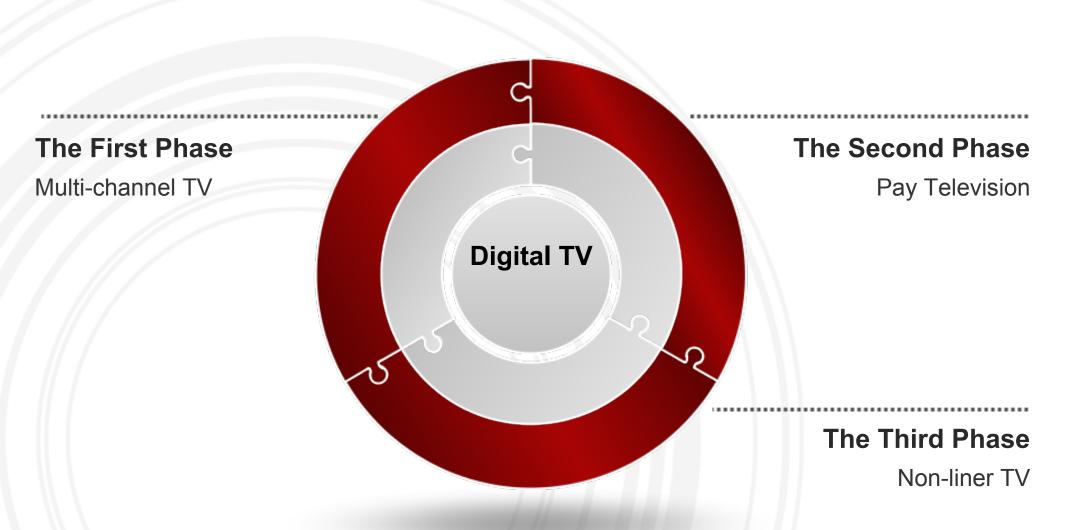
LINER OR "PUSH" CONTENT

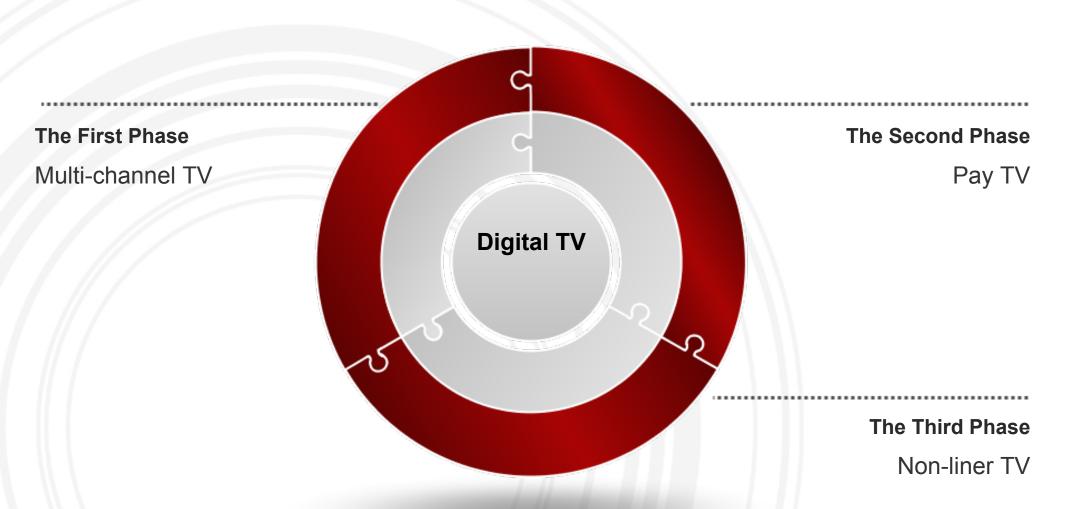
- The scheduled programmes delivered to passive viewers.
- Content has a potential impact on a mass audience

NON-LINER OR "PULL" CONTENT

- Increasing control into the hands of viewers.
- Audience fragmentation
- Accessible by viewers at a time and place they choose.
- Time-shifted viewing; avoidance of advertising.
- Digital TV services on demand

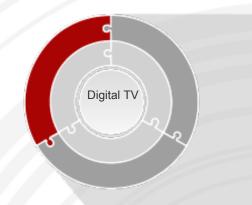
THE THREE PHASES OF THE TRANSITION TO DIGITAL TELEVISION IN RUSSIA





THE FIRST PHASE - MULTI-CHANELL TELEVISION

While Russia has remained in First Phase of the transition to Digital Television



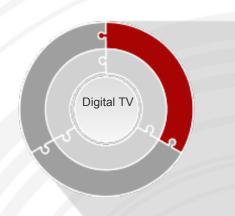
MULTI-CHANNEL TELEVISION

Multi-channel TV via satellite

Multi-channel TV via cable

Liner TV Content

THE SECOND PHASE - PAY TELEVISION



PAY TELEVISION

- Pay TV becomes dominant
- Free-to-air broadcasting declines
- Increasing the number of TV channels available for audiences viewing
- Increasing the number of other screen entertainment options (like gaming)

THE THIRD PHASE – NON-LINEAR TV SERVICES



NON-LINEAR TV SERVICES

- IPTV
- Mobile TV
- Interactivity for TV services
- Non-linear digital content
- User Generated Content

THE ACCREDITED RUSSIAN COLLECTING SOCIETY CAN GRANTED YOU ONLY TWO TYPES OF BLANKET COPYRIGHT LICENCES FOR LINER TV CONTENT

You need the following types of blanket copyright licences:

- Musical works
- Works of pantomime, including choreographic works
- Works of fine art, including works of architecture
- Photographic works
- Literary works
- All other types works according subsection 1 Section 1259 Part IV of the Russian Civil Code

You may received only the following types of blanket copyright licences (only some types music):

- Promulgated musical works with or without text
- Extracts from dramaticomusical works



ONLY TWO TYPES OF BLANKET COPYRIGHT MUSIC LICENCES FOR LINER TV CONTENT

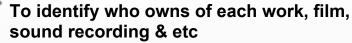
(Section 1244 Part IV of the Russian Civil Code)

ACCREDITED RUSSIAN COLLECTING SOCIETY NO HAVE RIGHT TO GRANT DIGITAL BLANKET LICENCES TO USERS IN DIGITAL ENVIRONMENT

You need the following types of digital blanket licences:

- All types digital copyright (international & local repertory)
- All types digital related rights (international & local repertory)

A SYSTEM OF DIRECT LICENSING WITH MANY THOUSANDS RIGHT HOLDERS



- The general rights clearance problems associated with works of multiple ownership
- The risk of negotiations between right holders and digital users collapsing, or not even taking place
- Negotiations between right holders and digital users have been dragging on for years
- Transaction costs exceed the value of copyright to users in digital environment



YOU DID NOT RECEIVE OF ANY DIGITAL BLANKET LICENCES IN DIGITAL ENVIRONMENT

(Section 1244 Part IV of the Russian Civil Code)

RIGHTS CLEARANCE IS A SIGNIFICACNT BARRIER TO ENTRY IN THE NON-LINER TV RUSSIAN MARKET!!!!

"Clearance" copyright to non-liner TV digital content in the Russia (2009)

Alternative solutions



- VOLUNTARY COLLECTIVE LICENSING OF MUSIC FILE SHARING
- PAN-EUROPEAN COLLCETIVE LICENSING
- NEW STIM'S (SWEDEN) LICENSING MODEL TO MAKE LEGAL FILE SHARING POSSIBLE
- THE COLLABORATION BETWEEN COLLECTING SOCIETY (BUMA/STEMRA) & CREATIVE COMMONS
- US COMPULSORY LICENCE IN DIGITAL BROADCASTING

Status quo in Russia



- ANY BLANKET LICENCES ARE NOT AVAILABLE FOR DIGITAL ENVIRONMENT
- A SYSTEM OF DIRECT LICENSING WITH MANY THOUSANDS RIGHT HOLDERS
- RIGHTS CLEARANCE IS A SIGNIFICACNT BARRIER TO ENTRY IN THE DIGITAL MEDIA MARKET
- THERE IS CURRENTLY A SIGNIFICANT INFORMATION DEFICIT WITH RESPECT TO THE IDENTIFICATION OF COPYRIGHT OWNERSHIP
- TRANSACTION COSTS EXCEED THE VALUE OF COPYRIGHT TO USERS IN DIGITAL ENVIRONMENT

WHY RUSSIA DON'T HAVE INTELLECTUAL PROPERTY STRATEGIC PROGRAM?



AUSTRALIA - "Digital Economy Future Directions"



UNITED KINGDOM - "Digital Britain"



FRANCE - "Digital France 2012"

RUSSIAN FEDERATION - "??????????"

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REFERENCES

 ILYA KONDRIN «MAKE AVAILABLE RIGHT IN ACCORDANCE WITH THE RUSSIAN CIVIL LAW"